

Sample Phone Script Outline for Inviting Guests

Event Host:

Hello, my name is _____, a local physician. I hope you received my invitation to the fundraiser for [candidate's name]. Do you think you will be able to attend?

(If yes) That's great! The cost of the event is \$____ per person.

(If no) Are you sure? This event will present a great opportunity for medicine; we need to educate our state/federal legislators about issues that affect our specialty.

(If still no) Thank you for your consideration. You can still help us meet our fundraising goal of \$____ for [candidate's name]. Can you write a check for \$_____ to help us with this important opportunity?